

Ad copy

**Executive Director, Special Assistant to VP
University of Maryland, Baltimore County (UMBC)**

UMBC seeks a dynamic and experienced economic development professional to lead bwtech@UMBC, the first research and technology park established at a public university in Maryland. UMBC is a public research university conveniently located between Baltimore and Washington DC. Recognized by US News and World Report as one of the nation's most innovative universities, UMBC established bwtech@UMBC more than 20 years ago to support technology transfer initiatives, nurture entrepreneurs and a start-up culture, and contribute to the broader regional economy. Today, bwtech@UMBC hosts more than 130 cybersecurity, engineering and IT, and life sciences start-up, emerging technology, and mature companies in eight buildings.

The Executive Director of the UMBC Research Park Corporation and Special Assistant to the Vice President provides strategic and tactical leadership to all elements of bwtech@UMBC, and serves as a key member of UMBC's economic development team. Specific responsibilities include oversight of research park operations including management of leasing/tenant issues, development and implementation of programming and events, and engagement with local and regional economic development stakeholders. The Executive Director serves as a critical liaison between the innovation community and the university's research infrastructure, and actively works to secure grants, sponsorships, and partnerships to achieve the park's mission. This individual will also play a critical role in strategic planning, exploring and executing on opportunities to expand bwtech programs in support of UMBC's broader economic development goals.

The next Executive Director will be a proven leader who has successfully managed high-functioning teams, and a highly effective communicator, as evidenced by a demonstrated track record of progressive responsibilities working with research parks, technology incubators/accelerators, and/or related economic development initiatives.

Requirements: Bachelor's Degree is required, with preference given to MBA, and/or other related graduate credentials, and a minimum of seven (7) to ten (10) years of relevant experience in real estate development, and/or capital project development. Research park experience preferred. Experience with budget/finance, grant writing/fundraising, and leasing operations, and board management is also required. Strong written and oral skills are required.

This is a full time, regular, exempt staff position. Salary is commensurate with qualifications and experience, and includes a generous benefits package. **A background check will be required.**

Please submit a cover letter, resume and contact information for three professional references. For best consideration submit application materials by August 29, 2019 (applications will be accepted until the position is filled).

Apply online at: <http://listings.umbc.edu/cw/en-us/job/493004?ApplicationSubSourceID=11419>