



SEARCH FOR

EXECUTIVE DIRECTOR + PRESIDENT/CEO
ACTIVATION CAPITAL
RICHMOND, VA

Activation Capital, a catalyst for the entrepreneurial and innovation community headquartered in Richmond, Virginia, seeks an energetic, dynamic, and visionary leader to become its next Executive Director and President/CEO (CEO).

The Richmond Region is a vibrant and growing community with nearly 1.3 million people, gaining 30 net new people daily. Its stable and diverse economy includes Fortune 1000 headquarters, ranking second for the total number of firms compared to its peer cities. Activation Capital has built its success serving as a key resource in addressing the gaps within the greater Richmond innovation ecosystem.

The CEO will build on Activation Capital's success, furthering the scope and impact of the innovation community not only in the Central Virginia/Capital City region, but also through furthering the organization's presence more broadly in the Commonwealth of Virginia. This includes articulating a strategy for the next phase of the organization's growth, positioning Activation Capital as the model for the Commonwealth, advancing existing relationships across the innovation and entrepreneurial community, and developing a talented, high-performing team.

The CEO is accountable for continued growth according to plan, as well as working cross-functionally with other Activation Capital leaders to execute on the overall vision. This leader will be responsible for the continued transformation of Activation Capital and will regularly interface with entrepreneurs, stakeholders of the innovation and entrepreneurial ecosystem, corporate and academic partners, as well as elected and administrative officials at the local, state, and federal levels.

The ideal candidate will have a working knowledge of, and expertise in, supporting the creation, development, and expansion of successful advanced-technology companies, and a strong understanding of the business start-up environment. A proven leader with exceptional communication skills, the next CEO will be creative, strategic, adaptable, and nimble.

Activation Capital has engaged Isaacson, Miller, a national executive search firm, to assist with this search. Inquiries, nominations, and applications should be directed in confidence to:

www.imsearch.com/7209

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Activation Capital is an equal opportunity employer.

